

Operated by the Guelph Cemetery Commission General Manager: Rebecca Kit 762 Woolwich Street Guelph, ON N1H 3Z1

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2024 Price List

Effective January 1st, 2024



Unless otherwise specified, prices shown do NOT include applicable HST.

INTERMENT AND SCATTERING RIGHTS

Interment right prices listed below include a non-refundable contribution to the cemetery's Care and Maintenance Fund.* The prices listed below do <u>not</u> include the opening and closing of the grave, niche or crypt ("interment fee"), memorialization costs (flat marker, upright monument, etc.) and associated installation fees.

Unless otherwise specified, prices shown do not include applicable HST.

INTERMENT RIGHTS (LOT) PRICES - TO ACCOMMODATE CASKET INTERMENT

Each adult grave is suitable for up to three interments, in one of the following combinations: one casket and two cremated remains or three cremated remains unless otherwise specified.

All casket Interment Rights are single depth only with the exception of the Arbour Walk.

| BLOCK LILAC | 2024 |
|--|-------------|
| 1 Grave Adult Lot (Upright Monument Permitted) | \$3,800.00 |
| 1 Grave Adult Lot (Bronze or Granite Flat Marker Permitted) | \$3,800.00 |
| 2 Grave Adult Lot (Upright Monument Permitted) | \$7,600.00 |
| 2 Grave Adult Lot (Bronze or Granite Flat Marker Permitted) | \$7,600.00 |
| 3 Grave Adult Lot (Upright Monument Permitted) | \$11,400.00 |
| 4 Grave Adult Lot (Upright Monument Permitted | \$15,200.00 |
| 6 Grave Adult Lot (Upright Monument Permitted) | \$22,800.00 |
| 1 Grave Infant/Child Lot (24" x 12" Bronze or Granite Flat Marker Permitted) | \$700.00 |
| Suitable for one casket or one cremation interment (Casket length maximum 60") | |

BLOCK Q

| 1 Grave Adult Lot (Upright Monument Permitted) (When Available) | \$5,800.00 |
|--|-------------|
| 1 Grave Adult Lot (Bronze or Granite Flat Marker Permitted) (When Available) | \$5,700.00 |
| 2 Grave Adult Lot (Upright Monument Permitted) | \$11,600.00 |
| 3 Grave Adult Lot (Upright Monument Permitted) | \$17,400.00 |
| 4 Grave Adult Lot (Upright Monument Permitted) | \$23,200.00 |
| 6 Grave Adult Lot (Upright Monument Permitted) (When Available) | \$34,800.00 |
| 8 Grave Adult Lot (Upright Monument Permitted) (When Available) | \$46,400.00 |
| | |

BLOCK V

| 1 Grave Adult Lot (Upright Monument Permitted) | \$4,700.00 |
|--|------------|
| 1 Grave Adult Lot - Beth Isaiah Synagogue (Upright Monument Permitted) | \$4,000.00 |
| One casket interment permitted in Reth Isaiah sections | |

BLOCK S

| 1 Grave Adult Lot - Sections 11 - 16 (Upright Monument Permitted) (When Available) | \$3,300.00 |
|---|------------|
| 1 Grave Adult Lot - At Need, Next in Line (Bronze or Granite Flat Marker Permitted) | \$2,500.00 |
| One casket or one cremation only. | |
| 1 Grave Adult Lot - Muslim Society of Guelph - At Need, Next in Line (Bronze Flat Marker Permitted) | \$2,500.00 |
| One casket or one cremation only. | |
| 1 Grave Infant/Child Lot - (Bronze or Granite Flat Marker Permitted) | \$700.00 |
| 1 Grave Infant/Child Lot - (Upright Monument Permitted) | \$1,200.00 |
| Suitable for one infant/child casket or cremation interment. | |

| BLOCK M2 | 2024 |
|---|-------------|
| 1 Grave Adult Lot (Bronze or Granite Flat Marker Permitted) | \$4,100.00 |
| 2 Grave Adult Lot (Upright Monument Permitted) | \$8,200.00 |
| 2 Grave Adult Lot (Bronze or Granite Flat Marker Permitted) | \$8,200.00 |
| BLOCK D2 & D4 | |
| 1 Grave Adult Lot (Bronze or Granite Flat Marker Permitted) | \$4,200.00 |
| 4 Grave Adult Lot (Upright Monument Permitted) | \$16,800.00 |
| 4 Grave Adult Lot (Bronze or Granite Flat Marker Permitted) | \$16,800.00 |
| BLOCK P | |
| 1 Grave Adult Lot (Bronze Flat Marker Permitted) | \$4,000.00 |
| 1 Grave Adult Lot - Muslim Aga Khan Council - At Need, Next in Line (Bronze or Granite Flat Marker Permitted) | \$2,500.00 |
| 1 Grave Adult Lot - DVA (Bronze or Granite Flat Marker Permitted) | \$2,700.00 |
| Veteran & spouse only, one casket & one cremation interment or two cremation interments. | |
| BLOCK P - ARBOUR WALK (when available) | |
| 1 Grave Adult Lot (Double Depth - Accomodates Two Adult Caskets) | \$3,500.00 |
| Double Depth Liner (Accomodates Two Adult Caskets) | \$1,250.00 |
| Memorialization Rights on Existing Upright Monument (Non End Grave)** | \$2,300.00 |
| Monument Foundation Fee | \$250.00 |
| Care & Maintenance Contribution | \$200.00 |
| **Inscription fees are an additional cost and will be calculated separately. | |

MAUSOLEUM CRYPTS

Each crypt is suitable for one casket interment.

| Single Casket Crypt - Tier A, B, C, D, E | \$7,000.00 |
|--|-------------|
| Single Casket Couch Crypt - Tier A&B (Sold as a pair) (When Available) | \$35,000.00 |
| Single Casket Couch Crypt - Tier C (Sold as a single) (When Available) | \$25,000.00 |
| Single Casket Couch Crypt - Tier D&E (Sold as a pair) (When Available) | \$35,000.00 |

Monument & Marker Sizes Permitted:

- 1 Grave Monument Minimum Base 24" x 14" Maximum Base 28" x 14"
- 1 Grave Flat Marker Size Minimum 24" x 12" Maximum 28" x 18"
- 2 Grave Monument Minimum Base 32" x 14" Maximum Base 48" x 14"
- 2 Grave Flat Marker Size Minimum 36" x 13" Maximum 48" x 18"
- 3, 4, 6 & 8 Grave Monument Minimum Base 42" x 14" Maximum Base 50% of lot size.
- 3, 4, 6 & 8 Grave Flat Marker Size Minimum 36" x 13" Maximum 48" x 18"

Note: All monuments over 48" in height must be approved in writing by the General Manager.

INTERMENT & SCATTERING RIGHTS (LOT) PRICES TO ACCOMMODATE CREMATED REMAINS

IN-GROUND BURIAL

| Each cremation lot is suitable for up to two inurnments unless otherwise specified. | |
|---|------------|
| Block G - Cremation Lot (Bronze Flat Marker Permitted) (Sec. 1 - 17 garden & non garden grave) | \$3,100.00 |
| Block P - Cremation Lot (Bronze Flat Marker Permitted) (Sec. 50-52, graves 1-3 & 18-55) (When Available) | \$2,200.00 |
| Block P - Cremation Lot (Bronze Flat Marker Permitted) (Sec. 52, graves 5-9, up to 6 cremations) (When Available) | \$3,200.00 |
| Block Q - Maple Garden Cremation Lot (Black Granite Flat Marker Permitted) | \$2,600.00 |
| Block S - Cremation Lot (Bronze or Granite Flat Marker Permitted) (Sec. 14-16, up to 6 cremations) (When Available) | \$3,000.00 |
| Block Lilac - Cremation Lot (Bronze Flat Marker Permitted) | \$2,100.00 |
| Block I - Cremation Lot (grave size 39" x 60") (Upright Monument Permitted, Base Min. 24" x 14" - Max. 28" x 14") | \$5,000.00 |
| Block I - DVA Cremation Lot (grave size 36" x 72")(Last Post Fund Upright Monument Only) Veteran & Spouse only. | \$4,000.00 |
| Block S - Cremation Lot (Upright Monument Permitted, Base Min. 24" x 14" - Max. 28" x 14")(When Available) | \$3,000.00 |

COLUMBARIUM NICHE INURNMENT

Each niche allows up to two urns, based on inner niche (interior is 11"x 11" x 11") & urn dimensions

| Block G - Cremorial (8"x 4" Bronze Plaque Permitted) (When Available) | \$3,900.00 |
|--|------------|
| Block G - Columbarium Wall A,B,C,D,E (11" x 7" Bronze Wreath Scroll Permitted) (When Available) | \$4,500.00 |
| Block G - Columbarium Wall F (Level C&D)(11" x 7" Bronze Wreath Scroll Permitted) | \$4,500.00 |
| Block G - Columbarium Wall F (Level A&B) (11" x 7" Bronze Wreath Scroll Permitted) | \$4,100.00 |
| Block G - Columbarium Wall G, H, I (11" x 7" Bronze Wreath Scroll Permitted) | \$3,500.00 |
| Block G - Columbarium Wall J (11" x 7" Bronze Wreath Scroll Permitted) | \$3,900.00 |
| Block G - Columbarium Tower A, B, C, D & E (12" x 12" Bronze Enduring Memories Plaque Permitted) | \$4,100.00 |
| Block G - Columbarium Dome A, B, C, D (11" x 7" Bronze Wreath Scroll Permitted) (When Available) | \$4,500.00 |
| Block G - Heritage Estate Columbarium (Bronze Plaque Permitted) (Max. 4 Urns) | \$9,700.00 |

| Block Q - Heritage Estate Columbarium (Bronze Plaque Permitted) (Max. 4 Urns) | \$9,700.00 |
|---|-------------------|
| Mausoleum - Medallion Bronze - (Bronze Plaque Permitted) | \$3,500.00 |
| Mausoleum - Bronze Front - (Inscription Permitted) | \$3,500.00 |
| Mausoleum - Glass Front (Various Sizes) | \$2,000 - \$5,400 |

SCATTERING INTERMENT

| Block G - Ossuary (One Scattering Right) (Bronze Scroll Permitted) | \$500.00 |
|---|------------|
| Block P/K - Garden of Life (One Scattering Right) (Bronze Scroll Permitted) | \$1,000.00 |

INTERMENT RIGHTS - OTHER

Interment Rights when available in all other blocks not listed herein.

Priced per square foot \$145.00

*CARE & MAINTENANCE FUND CONTRIBUTION

As required under the *Funeral, Burial and Cremation Services Act,* 2002 and Ontario Regulation 30/11, the amounts below will be contributed to an irrevocable trust fund known as the Care and Maintenance Fund/Account. Income (interest) from this fund is used to cover care and maintenance expenses of the cemetery in perpetuity.

For one in-ground grave, 2.23m2/24ft2 or larger

For one child or cremation grave, smaller than 2.23m2/24ft2

For one columbarium niche

For one mausoleum crypt

For one scattering right (multiple rights holders)

INTERMENT (OPENING & CLOSING OF GRAVE) & DISINTERMENT SERVICES

| CASKET INTERMENT SERVICES | 2024 |
|--|------------|
| Adult Casket Interment | \$1,455.00 |
| Infant Casket Interment (Up to 12 months of age) | N/C |
| Child Casket Interment (One year to twelve years of age) | \$465.00 |
| CREMATION INURNMENT SERVICES | |
| Common Crypt | \$325.00 |
| In Ground Inurnment | \$610.00 |
| Columbarium, Mausoleum or Cremorial Niche Inurnment | \$495.00 |
| Scattering Services (In addition to the purchase of scattering rights) | \$395.00 |
| Additional inurnment at same time in same grave or niche | \$280.00 |
| MAUSOLEUM FULL SIZE CASKET ENTOMBMENTS | |
| Includes the cost for rental of the chapel for one hour | |
| End Crypt opening and sealing (Levels A & B) | \$1,800.00 |
| Couch crypt opening and sealing | \$1,800.00 |
| DISINTERMENT SERVICES | |
| Adult Casket Disinterment with re-interment in Woodlawn | \$5,600.00 |
| Adult Casket Disinterment with re-interment not in Woodlawn | \$4,200.00 |
| Disinterment of cremated remains (Ground) with re-interment in Woodlawn | \$1,725.00 |
| Disinterment of cremated remains (Ground) with re-interment not in Woodlawn | \$1,150.00 |
| Disinterment of cremated remains (Ground) at same time as casket interment in same grave | \$400.00 |
| Disinterment of cremated remains (Niche) with re-interment in Woodlawn | \$1,350.00 |

| Disinterment of cremated remains (Niche) with re-interment not in Woodlawn | \$900.00 |
|---|----------|
| Disinterment of cremated remains (Common Crypt) with re-interment in Woodlawn | \$600.00 |
| Disinterment of cremated remains (Common Crypt) with re-interment not in Woodlawn | \$600.00 |
| INTERMENT SPECIAL RATES AND OVERTIME FEES | |
| Weekday Committal - Additional charge for interments arriving after 3:30 P.M. | \$175.00 |
| Saturday Committal - Additional charge for interments arriving after 3:30 P.M. | |
| Sunday & Statutory Holiday Committal | |
| Less than 12 working hours interment request, when possible, additional fee | \$400.00 |

MEMORIAL DEDICATION PROGRAMS

| MEMORIAL BENCH DEDICATIONS | 2024 |
|--|------------|
| Composite Bench (Non Taxable) | \$4,200.00 |
| Bronze Bench Plaque (12"x 4") | \$600.00 |
| Plaque Installation | \$175.00 |
| Dedication Renewal (For Additional 15 Year Term) | \$2,200.00 |
| MEMORIAL TREE DEDICATIONS | |
| Memorial Tree (Non Taxable) | \$1,500.00 |
| Bronze Plaque (8"x 6" on Granite Base) | \$600.00 |
| Plaque Installation | \$175.00 |
| Dedication Renewal (For Additional 15 Year Term) | \$1,100.00 |

^{*} Memorial Bench & Tree Dedications are provided for a 15 year term unless otherwise noted on contract.

BRONZE MEMORIAL PRODUCTS

| | 2024 |
|---|-------------------|
| 24" x 12" Bronze Lawn Level Flat Marker (On Granite Base) | \$2,270.00 and up |
| 24" x 14" Bronze Lawn Level Flat Marker (On Granite Base) | \$2,500.00 and uo |
| 24" x 18" Bronze Lawn Level Flat Marker (On Granite Base) | \$2,735.00 and up |
| 36" x 13" Bronze Lawn Level Flat Marker (On Granite Base) | \$3,300.00 and up |
| 44" x 14" Bronze Lawn Level Flat Marker (On Granite Base) | \$4,310.00 and up |
| Temporary Marker - Bronze Flat Marker installed during the months of May to October (Max. 6 months) | \$295.00 and up |
| Bronze Wreath Scroll (11" x 7") | \$1,265.00 |
| Medallion Bronze Plaque (10" x 10") | \$1,600.00 |
| Enduring Memories Bronze Plaque (12" x 12") | \$2,380.00 |
| Bronze Cremorial Plate (8" x 4") | \$655.00 |
| Bronze Date Plates (Other than current year) | \$375.00 |
| Bronze Loose Scroll or Tri-Scroll | \$805.00 |

^{*}Woodlawn Memorial Park offers a wide variety of personalized Bronze Memorial options. Please contact the cemetery office for more information, design options and/or quote.

GRANITE MONUMENTS, MARKERS & INSCRIPTION

| 24" X 12" Granite Lawn Level Flat Marker | \$1,300.00 and up |
|--|-------------------|
| 24" x 14" Granite Lawn Level Flat Marker | \$1,450.00 and up |
| 24" x 18" Granite Lawn Level Flat Marker | \$1,800.00 and up |
| 36" x 13" Granite Lawn Level Flat Marker | \$1,900.00 and up |
| 48" x 14" Granite Lawn Level Flat Marker | \$3,580.00 and up |
| Installation fee is an additional cost. | |

| Single Grave Monument | \$4,500.00 and up |
|---|-------------------|
| Two Grave Lot Monument | \$5,500.00 and up |
| Three and Four Grave Monument | \$6,500.00 and up |
| Foundation installation fee is an additional cost. | |
| Inscription Services for Existing Granite Markers and Monuments | \$395.00 and up |
| Inscription Services for Mausoleum Marble Crypt | |
| Additional Proof Requests (Beyond Four Proofs) | \$100.00 |
| Four design proofs are included with the purchase of your plaque, marker or monument. | |

Monuments and markers are available in a variety of sizes and colours with several letter styles and finishes. Quotation will be provided without obligation.

INSTALLATION SERVICES

All contracts for memorial installations shall be signed in the offices of Woodlawn Memorial Park.

Markers from outside providers are welcome. A layout with dimensions must be approved by Woodlawn Memorial Park to ensure by-law compliance.

| FLAT MARKERS, BRONZE PLAQUES & NICHE/CRYPT PLATES | 2024 |
|--|----------|
| Installation of a Bronze Plaque or Scroll less than 173 sq. inches | \$160.00 |
| Installation of Chapel Niche Bronze Front | \$160.00 |
| Removal and Re-installation of marble slabs for inscription | \$400.00 |
| Installation of a Lawn Level Flat Marker (24" x 12" - 24" x 14") | \$285.00 |
| Installation of a Lawn Level Flat Marker (24" x 18" - 36" x 13") | \$310.00 |
| Installation of a Lawn Level Flat Marker (44" x 14" - 48" x 14") | \$335.00 |
| Installation of Foot Marker (12" x 6" or 14" x 6") | \$175.00 |
| Corner Markers - Set of Two (Where Permitted) | \$225.00 |

| Removal & disposal of lawn level flat marker (all sizes) | \$250.00 |
|--|------------|
| Attaching bronze scroll to granite (Includes full monument cleaning) | \$260.00 |
| Attaching ceramic picture to granite monument (Includes full monument cleaning) | \$260.00 |
| Care & Maintenance Fee for a Flat Marker & Bronze Plaque or Scroll less than 173 sq. inches | N/C |
| Care & Maintenance Fee for a Flat Marker & Bronze Plaque or Scroll larger than 173 sq. inches | \$100.00 |
| MONUMENT FOUNDATIONS | |
| Monument Foundation 24" - 36" in length | \$800.00 |
| Monument Foundation 38" - 48" in length | \$1,000.00 |
| Monument Foundation 50" - 58" in length | \$1,200.00 |
| Monument Foundation 60" - 68" in length | \$1,400.00 |
| Monument Foundation 70" - 78" in length | \$1,600.00 |
| Monument Foundation 80" in length or more must be approved by General Manager | quote |
| Care & Maintenance Fee - Monuments measuring 4' or less in height and 4' or less in length, including the base | \$200.00 |
| Care & Maintenance Fee - Monuments exceeding 4' in either height or length, including the base | \$400.00 |
| | |
| PRODUCTS & SUPPLIES | |

VAULTS & GRAVE LINERS

| \$1,250.00 |
|------------|
| \$950.00 |
| \$1,600.00 |

2024

| Double depth concrete liner - inside dimensions W-30" x L-86" x H-54" | \$1,250.00 |
|---|------------|
| Single depth concrete liner - inside dimensions W-29" x L-85" x H-23" (Superior Memorials) | \$950.00 |
| Single depth Monticello vault - inside dimensions W-30" x L-86" x H-26" (Superior Memorials) | \$1,600.00 |
| Open bottom concrete liner - inside dimensions W-30"x L-86" x H-23.5" (Streetsville Superior) | \$950.00 |

Urn vaults (Eckels) \$220.00 and up

A vault or liner is not required in all blocks, however, it is recommended when there are environmental conditions such as poor drainage, and for practical or aesthetic reasons.

OTHER

| Plastic utility urn for cremated remains Artificial Wreath or Saddle Wreath Adding 3 yards of sand to closing of grave | \$30.00 |
|--|----------|
| Artificial Wreath or Saddle Wreath | \$75.00 |
| Adding 3 yards of sand to closing of grave | \$125.00 |
| Mausoleum Key Fob (One key included with purchase of niche or crypt) | \$45.00 |

SERVICES AND ADMINISTRATIVE FEES

| CHAPEL SERVICES | 2024 | |
|---|----------|--|
| Monday - Friday 9:00 a.m. to 3:00 p.m. and Saturday 9:00 a.m. to 3:00 p.m. (per hour, minimum 1 hour) | \$300.00 | |
| *Times must be approved by management and booked at least 12 working hours in advance. | | |

FLOWERBED SERVICES

| Flowerbed Preparation | \$80.00 |
|---|----------|
| Summer Maintenance | \$140.00 |
| Planting of Annuals | \$260.00 |
| Planting of Annuals & Spring Bulbs | \$290.00 |
| Dedication Planting with Memorial Sign | \$65.00 |
| Dedication Planting with Memorial Sign (Ordered after August 1st) | \$45.00 |

| Dedication Planting Memorial Sign Replacement | \$45.00 |
|--|----------|
| Shrub trimming (per shrub, where possible) | \$50.00 |
| Shrub removal (per shrub) | \$75.00 |
| OTHER SERVICES | |
| Adding or removing mementos from glass niches | \$150.00 |
| Chair rental (White plastic outdoor chairs) \$2.00/chair, minimum charge \$50.00 | \$2.00 |
| Granite Monument Cleaning (Single Grave Monuments under 4' height) | \$185.00 |
| Granite Monument Cleaning (Two Grave Monuments under 4' height) | \$260.00 |
| Granite Monument Cleaning (3 Grave Monuments & Larger & Any monument over 4') | quote |
| Cleaning of monuments made of material other than granite | quote |

ADMINISTRATIVE FEES

| Transfer of Interment Rights requested by the current Interment Rights Holder (per lot, niche or crypt) | \$300.00 |
|---|----------|
| Transfer of Interment Rights requested by Estate Trustee or Next of Kin (per lot, niche or crypt) | \$400.00 |
| Authorizing form for an interment other than registered Interment Rights Holder | \$400.00 |
| Duplicate Interment Rights Certificate issued | \$25.00 |
| Replacment of lost cremation certificate | \$25.00 |
| One Year Financing Payment Plan | \$150.00 |
| Two Year Financing Payment Plan | \$300.00 |
| NSF Fee for cheques returned with insufficient funds | \$30.00 |

PAYMENT, FINANCING AND FUNDING

FOR SERVICES AT TIME OF DEATH

All Interment Rights and Interment Fees are to be paid in full before an interment can be carried out.

Financial assistance for burial services is available through various governmental agencies, to those who qualify. Approval must be received prior to making arrangements with the cemetery office.

Payment may be paid by Cash, Cheque, Debit Card, Visa, MasterCard or American Express accepted.

PRE-PAYMENT IN ADVANCE OF NEED

Monthly payments are permitted for pre-need Interment Rights contracts only. The payment plan is interest free, for a period of 12 or 24 months. There will be an administration fee of \$150.00 for the 12-month period or \$300.00 for the 24-month period. Payments will be divided evenly between each month, in which post-dated monthly cheques or pre-authorized payments will be required.

The first monthly payment is due upon signing of the contract plus the administration fee and HST.

Please note:

Should a death occur before a pre-need Interment Rights contract is paid in full, the contract must be paid in full prior to an interment taking place or installation of a memorial.

If a pre-need Interment Rights contract is cancelled after 30 days while payments are being made, the purchaser will be refunded all monies deposited with the exception of the administration fee, the percentage placed in the care and maintenance trust fund and applicable HST. The purchaser will receive back any remaining post-dated cheques or a cancellation notice of pre-authorized payments.

For services and supplies that are being arranged pre-need, you may pay for the services and supplies at today's price and we will place your money in a trust fund, where it will accrue interest until the prepaid

contract is fulfilled (when the services and supplies are delivered).

Pre-payment can be made by Cash, Cheque, Debit Card, Visa, MasterCard or American Express.

Funds are held in the purchaser's name.

Guarantee: When paid in full in accordance with the payment terms set out in the prepaid contract, the prepaid contract is guaranteed. The total payment(s) made plus interest / growth earned will be applied to the future price of the services and supplies. If the total payment(s) plus interest / growth earned are insufficient to cover the total future price of the prepaid services and supplies, the cemetery will absorb the difference as a loss. Any funds in excess of the total future price of the prepaid services and supplies will be returned or applied toward additional services, supplies and disbursements purchased at the time of need, as applicable. Conditions apply. Any changes to the prepaid contract may result in the prepaid contract being null and void and a new contract being executed with current pricing at the time changes are made.

MEMORIALIZATION

Memorialization in granite requires a 60% deposit upon contract signing and remaining 40% due upon installation (interest charges will apply after 30 days).

Memorialization in bronze requires a 50% deposit upon contract signing, and remaining balance due prior to installation.

Inscription orders are to be paid for in full upon contract signing.

GENERAL

Overdue payment will be subject to 2% interest charges monthly. Any NSF payments will be subject to a fee.

Where more than one purchaser signs a contract, each purchaser acknowledges they are jointly and severally liable for the total amount that becomes payable under that contract.